

## STILLE AB

# Quality Surgical Products that Improves Patient Outcome

**A**lbert Stille's (1814-1893) vision to provide 'Surgical Perfection' and his skilled craftsmanship lives on in the work of STILLE AB—one of the oldest precision surgical instrument companies in the world. Stille, a reputed skilled surgical instrument maker and entrepreneur, founded STILLE at the prestigious Karolinska University Hospital in Stockholm in 1841. STILLE AB is a publicly traded company (NASDAQ OMX), based in Torshalla, Sweden with its North American subsidiary company STILLE Surgical Inc. based in Lombard, IL. Offering high-quality products in the surgical and patient positioning business to customers in over 75 countries, STILLE is today a leader in innovative technology promoting safety and efficiency in the operating room (OR), helping to improve overall healthcare.

Upholding its three core-values of perfection, passion, and reliability, STILLE manufactures and sells a wide range of handcrafted surgical instrument products featuring delicate design, durability, and uniqueness that defines the company. And, its patient positioning products comprises of procedure-specific mobile imaging surgical tables used with fluoroscopy equipment applicable in many areas including vascular, pain, and urology. "At STILLE, our everyday strive and purpose is to lead the industry and collaborate with partners and clinicians to provide solutions for safer surgical procedures for patients and more cost-efficient surgical procedures for surgeons and hospitals," states Susan Neese, the Vice President of Sales at STILLE Surgical Inc., of North America.

Dose management is always an area of improvement that imaging companies continue to develop. STILLE's imagiQ2 vascular table is a Low Dose Enabler™ designed with a unique carbon fiber top

offering the industry's lowest aluminum equivalence (0.4mm Al compared to existing .7mm average) that helps reduce radiation dose, maintain OR safety, and enhance image clarity. The patented Iso-roll™ of the imagiQ2 keeps image focus on the anatomy of interest without the need to reposition the imaging source or the patient. Besides, the True Free Float™ of the imagiQ2 allows the surgeon to precisely control the tabletop speed for faster processing and less corrective shots. STILLE helps promote advanced imaging such as 3D imaging and provides a wide area of artifact-free imaging for more accurate diagnosis and treatment. According to studies performed on STILLE's products, "With the imagiQ2 we reduced radiation dose up to 20 percent and the True Free Float™ technology, compared with a motorized table, significantly reduces the OR time," states Susan.

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At STILLE, we work every day with the purpose of leading the industry in providing solutions for safer surgical procedures for patients and staff while delivering a more cost effective workflow for surgeons and hospitals. We achieve this by working closely with partners, surgeons and clinicians

STILLE also enables clinicians and patients to go hand-in-hand with the healthcare industry's growing practice of shifting non-urgent cases to freestanding imaging facilities—including office-based labs (OBL) or Ambulatory Surgical Centers (ASC). The company's mobile imaging tables attract patients and surgeons for accessible, price-competitive, minimally invasive, and safer clinical services.



Susan Neese

With an average of 15 years with STILLE, its team of product and business area experts design, develop, manufacture, and deliver each of the company's products. Their responsiveness, professionalism, and fulfillment of regulatory demands frame STILLE's success. "Our team carefully designs each product for functionality, durability, and quality, backed by the best-in-class warranty of three years parts and two years labor on all of our table products, and 30 years for our surgical instrument line" extols Susan.

In 2017, STILLE acquired the Arcoma Medstone table line and works directly with industry partners like GE Healthcare, Siemens Healthineers, Ziehm Imaging, and Philips Healthcare focused on complimenting their products to improve overall healthcare on a global basis effectively. Moreover, STILLE will continue to develop in the advanced imaging area and has several development projects underway that will further build their platform portfolio. The company has never been in a better position for expanding, developing, and marketing leading-edge technology in the medical imaging arena. 